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Please allow me this opportunity to update you on the current situation regarding the ageing Email, Gilbarco & PEC Consoles still in use in the field. For some time now it is becoming increasingly difficult to service & repair the following Consoles.

Email MK2/MK3 Console Gilbarco T11.5, T12AC Console PEC EFPEC

The following is a brief history of the life of a typical console. A very high amount of all these consoles started life in the early eighties as new consoles installed in level 1 Metropolitan sites at a cost of around \$8000.00 each. As the nineties approached these level 1 sites slowly but surely received POS upgrades to newer equipment. This freed up hundreds of second hand consoles & these same consoles have over the past 15 years or so been installed on suburban & country sites around Australia. For a number of years they were readily available & ranged in price from freebies to just over \$2000.00 each. The industry has now absorbed all these surplus second hand consoles. Meanwhile others have been written off over the years due to lightning, vermin, water or battery damage etc. Many still in use on site are in less than ideal condition. This brings me to the current situation.

Kentronics has found it increasingly difficult to refurbish these ageing consoles. There are no "new parts" for these modules so all spares are obtained from stripping retired consoles for parts. All aspects of the consoles are breaking down due to age & environment. It reflects very badly on us when these consoles fail within days/weeks/months of being serviced. In some cases our customers are driving hundreds of kilometres to install these consoles & there are no winners when they fail during installation.

This is why the decision has been made to only offer support for these consoles up until the end of 2008. Kentronics will do its best to locate parts & offer service for these units up until this time. Please take this as fair notice that after this time Kentronics will not be in a position to assist in the repair or service of these consoles. I would take this opportunity to recommend that you inform your entire customer base using this equipment that servicing of their equipment in the future may be compromised due to this situation.

This decision has not been made lightly. We have struggled over this for a number of years now & out of good will we have continued to assist the industry with these products. However the time has well & truly come, as we are doing a disservice to our customers by not stating the true facts regarding this situation.

In light of all this The Gilbarco T24 Console does in no way suffer the same demise as the older products. These are still very much a good product & in general still very serviceable for many years to come. They are however increasingly difficult to obtain for future installations as they have not been available new for quite some time.

As the need arises to locate a replacement console for either current installations or sites upgrading to Self Serve for the first time Kentronics can offer the following.

One option available to replace the older Gilbarco/Email/PEC Console is the FC6000. This system is expandable to any level dependant on the site requirements. The FC6000 certainly surpasses all the functionality of the older systems & much more. After much research we are confident that Kentronics is well placed to offer all in house service & support for this product range. The FC6000 has been well proven in the field & has great flexibility to suit all Gilbarco, Email & PEC Pump Comms Protocols. I have attached a brochure detailing the FC6000 POS. Please feel free to contact me for more information & pricing.

Regards, Kenton McKay.